

TRAINING

Phone Script 1

Hi this is _____

Thank you for inquiring about our job opportunity. We have a number of them that we need to fill.

- Can you tell me a little about yourself?
- What are you doing now?
- Where do you see yourself in 5-10 years?
- What kind of job are you looking for?

- Do you have a background in sales, marketing or customer service?

If yes, tell me about it.

If no, what we are offering may not be a good fit for you.

Let me tell you a little about our company.

- We're an international business software marketing company based in South Carolina
- We've been in business since 2008
- We're Rated A by the Better Business Bureau

I am looking for several self-motivated people to fill a couple of sales slots. These are work from home positions.

Before I get into them, can I ask you a couple of questions?

- Do you have access to a computer with a high-speed internet connection?
- Do you have a quiet space where you can receive business calls?
- Do you have a dependable phone number?
- On a scale of 1-10, how would you rate your communication skills?
- How many hours can you work each week?

Pay Structure:

We have several job opportunities we are trying to fill.

The pay is based on your current skill sets, expertise, education and work history.

I handle the production based and commission based opportunities.

If you're not a good fit for this position, I can connect you with some other opportunities.

Sound good – so far?

What I'd like to do is this – I want to send you a link to several videos.

These videos talk about our company, the business that we're in and the jobs we are looking to fill.

We have jobs that pay hourly, salary and the best ones are commission or production based.

I want you to watch them and at the end of the 3rd one, there's a link to schedule a follow-up call.

Click that and set up a time for us to have another conversation.

The videos are broken into 3 parts and will answer about 95% of your questions. They're pre-recorded so that you can watch them anytime.

Question regarding work – you can work just about anytime. You set your own daily schedule and work the number of hours that you want to work.

Most people start working with up part-time and go from there.

I want to make sure you know that there's no cold calling or door-to-door type selling. We keep it simple and straight forward. There's no high-pressure selling at all.

The product we sell is a business lead generation software platform. It's used in a lot of different industries such as real estate, insurance, restaurants, travel, home security, education, churches, etc.

Some people who have looked at the information had businesses of their own and chose to in the platform themselves. This is an option, but an investment from you is not required to get started.

Once we find candidates that are a good fit, we like to get them started as soon as possible.

Talk to you later.

/End Call

Notes:

If people are looking for hourly and/or salary jobs – send them this link:

<https://bobc.terrywilson3.net/hourly/> or <https://bit.ly/39dkdtE>

If interested but doesn't want to finance the system, recruit as a sales affiliate

If interested and shows entrepreneurial motivation then qualify with what level they should credential with.

Sales Rep & Trainer

Wants WFH business without having to cold call.

Can start part time

\$29/month through RMP creditors, myzippyoan.com or cashmutualstore.com

Plus Rep & Trainer

Has an existing business
Wants to use platform to re-sell and train others
Use a tool for other products and services
\$49-\$69 per month through RMP lenders

Elite Rep & Trainer

High income motivated person
Wants to do everything Sales Rep and Plus Rep members can do
Plus build their own agency with overrides and residual pay
\$119-\$149 per month through RMP lenders

Note 1: If they want to borrow money, send them here: <https://bit.ly/2QzcMqk>

Note 2: When borrowing money via the RMP lenders, their first payment is not due until 30 days after receiving funding. Which means they can start today with no out of pocket expense and have 30 days to start making money before paying the first dime.